

## Job Opening

AM950 The Progressive Voice of Minnesota has an opening for a Sales Account Executive.

Responsibilities include daily sales and service calls on local area businesses. Position involves prospecting, cold calling and making oral and written sales presentations. Account Executives work under the direction of the Sales Manager, are responsible for managing their accounts including collections and must attend station meetings and sales trainings.

Applicant must be a college degree or equivalent experience, must be able to communicate effectively, enjoy meeting people, able to work independently and able to manage time and priorities. Applicant must have the ability to calculate mathematical figures, write proposals and business correspondence. Applicant must have a car and valid driver's license. Experience required in Microsoft Excel, Word, Outlook and Power Point.

Please send a resume and cover letter with references to [chad@am950radio.com](mailto:chad@am950radio.com) no later than April 3, 2013. Please do not call.

AM950 The Progressive Voice of Minnesota is the only progressive Talk Radio Station in the Twin Cities that broadcasts local and nationally syndicated Talk Show Personalities. Learn more at <http://www.am950radio.com>.

Work Location: 11320 Valley View Road, Eden Prairie, Minnesota 55344

AM950 KTNF is an equal opportunity employer.